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system. Designed to uncover key social information about yourself and others, True Colors is a tool that fosters an environment of understanding and collaboration. How?

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Colors Intl...The Secret

By quickly identifying our prospect 's color personality. Discover the precise magic words to say to each of the four personalities. This isn 't a boring research textbook on the four different personalities. This book shows a fun, easy way to talk to our

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prospects based on how they see and feel about the world. The results are stunning.

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will interact the best with someone who understands that they want to do it right the first time around.

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Network Marketing. Instant bonding,
instant communication, and how to
get your network marketing prospects

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to fully understand and act on your message = fun! This is the most fun of the 25 skills of network marketing. Our prospects have a different point-of-view than ours.

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this mystery a little more. Let's take the color purple for example. This type of color is quite mysterious because it is a hybrid of both light and dark hues, which might hint at several different sides to your personality.

Which of the Four Color Personalities

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Are You? | Zoo The Secret

Answer 16 personality questions to find out which of the four color personalities you fit with the best.

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The colors are red, blue, white, and

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yellow. Each color is associated with a set of your true personality traits. Red is a power color. If you score a red, you are logical and determined.

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By quickly identifying their color

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personality. This isn't a boring research textbook on the four different personalities. This audiobook is a fun, easy way to know how your prospects think, and the precise magic words to say to each of the four personalities. The results are stunning.

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This is the introduction to the four

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different personality and learning styles I call the 4 colors. I believe this is knowledge that everyone needs to know: ...

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Hartman Personality Profile,

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sometimes known as "The People Code", created by Dr. Taylor Hartman, divides personalities into four colors: Red (motivated by power), Blue (motivated by intimacy), White (motivated by peace), and Yellow (motivated by fun). Although different groups of people have different

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demographics, the general breakdown suggests that Reds comprise 25% of the population; Blues 35%; Whites 20%; and Yellows 20%.

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reading = fun When we know how prospects think, selling and sponsoring are easy. Read deep inside our prospects' minds with this easy skill. Our prospects have a different point-of-view. So how do we talk to prospects in a way they "get it" and enjoy our message? By quickly

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