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improvement: their particular Role, their Stakeholders, their Organization, and their particular Industry.

The CIO Paradox: Battling the
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"The CIO Paradox" is a compendium of our colleagues' most valuable and sometimes

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painful lessons packaged up and told in a compelling and straightforward manner. Heller has distilled years of CIO experience into a pragmatic guide that not only helps CIOs everywhere to improve their game, but forces them to reflect on where they have been and, more importantly, where they should go next."

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CIO Paradox: Battling the Contradictions of
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The CIO Paradox: Battling the
Contradictions of IT Leadership by Martha
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CIO role, and offers solid advice for breaking through them. Heller ' s book helps CEOs, HR pros, board members, and IT vendors understand the modern Chief Information Officer.

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The CIO Paradox: Battling the

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Contradictions of IT Leadership. Heller, Martha, Johnson, Maryfran. Regardless of industry, most major companies are becoming technology companies. The successful management of information has become so critical to a company's goals, that in many ways, now is the age of the CIO. Yet IT executives are besieged by a host of

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contradictions: bad technology can bring a company to its knees, but corporate boards rarely employ CIOs; CIOs must keep costs down at the ...

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The CIO Paradox discusses the competing

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challenges of leading IT that make the job so challenging. It paints the picture of a true business leader who understands the business plus the table stakes of knowing how IT plays into the needs of the company. Found it a very informative and thought provoking read I would recommend to any leader in IT.

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These contradictions form what Martha Heller calls The CIO Paradox, a set of conflicting forces that are deeply embedded in governance, staffing, executive expectations, and even corporate culture.

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Heller, who has spent more than 12 years working with the CIO community, offers guidance to CIOs on how to attack, reverse, or neutralize the paradoxical elements of the CIO role.

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The CIO Paradox: Battling the
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“ In The CIO Paradox, Heller has her
finger on the pulse of the major
contradictions that plague the CIO role

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today, including being hired to be strategic, but spending most of our time being operational. Her recommendations on how to overcome major paradoxes offer concise and helpful advice to CIOs on becoming more successful in the role. ” (Gregory S. Smith, CIO at an international firm, and author of Straight to the Top: Becoming a

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She is the author *The CIO Paradox: Battling
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Martha Heller ' s book, The CIO Paradox:
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Bibliomotion in October, 2012. Written by

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Martha Heller Martha Heller is CEO of Heller Search Associates and author of Be the Business: CIOs in the New Era of IT , and The CIO Paradox: Battling the Contradictions of IT Leadership .

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(Robert B. Carter, EVP & CIO, FedEx Corporation) "Martha Heller has captured the essence of the exhilaration and the stress

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that come with being a CIO in the 21st century. In "The CIO Paradox", she has articulated the complex and critical set of issues that confront CIOs every day, in every enterprise, in a witty and constructive way. Having lived the CIO role over four different decades, I was able to relate to her paradoxes and her conclusions: that to be

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successful in this young and great ...

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From her work with the CIO Best Practice Exchange and the CIO Executive Council and as an executive recruiter, where she talks to hundreds of CIOs and helps them build

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their teams, she concluded that there are a set of paradoxes – conflicting forces that are deeply embedded in governance, staffing, executive expectations, and even corporate culture.

Book Review – The CIO Paradox: Battling the Contradictions ...

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The CIO Paradox: Battling the
Contradictions of IT Leadership, published
in late 2012, was written by Martha Heller.

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While the book is just over 6 years old, many of Heller ' s lessons regarding leadership are still relevant today.

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—Martha Heller, President, Heller Search
Associates, and author of The CIO Paradox:

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Battling the Contradictions of IT Leadership

“ Every industry has been impacted by advances in technology. Whether you are a CIO, a VP of IT, or an executive outside of IT, it is critical to connect the dots between business strategy and IT strategy.

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